

Achieving better value, timeliness and accountability through public-private partnerships



PPP Canada

FOROPP Conference
November 29, 2012

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PPP Canada

- Federal Crown Corporation reporting through the Minister of Finance
- Operational since 2009

Mandate to promote use of P3s by:

- Acting as a source of P3 expertise and leadership
- Identifying and advising on the execution of federal P3s
- Support and promote P3s with other levels of government and manage the \$1.2 billion P3 Canada Fund



The Context for our Work

- Significant shift in capital markets
- Transition from stimulus to post stimulus public sector
- Uneven understanding and expertise within and among levels of government
- Growing support from Canadians

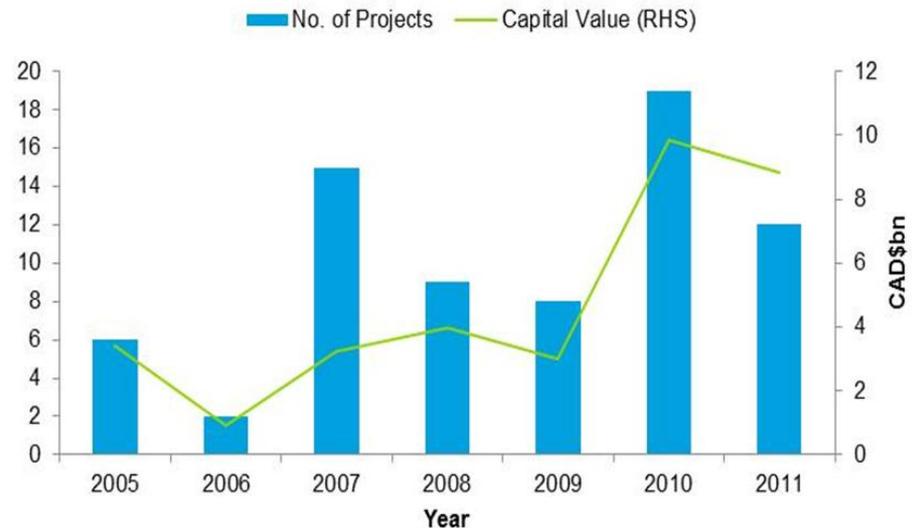
CCPPP 2011 public opinion poll showed that 70% of Canadians are open to P3s – an all time high.



Public Private Partnerships: significant and increasing part of delivering needed public infrastructure and services in Canada

More than 100 P3s in Canada worth \$55 billion over the last 10 years*

- Primarily in Transport and Health sectors
- Led by key Provinces
- Global shift to P3 – 155 countries implementing or developing P3 projects and programs



* Source: Canadian Council for Public Private Partnerships , Canadian PPP Project Database. <http://www.pppcouncil.ca/>



PPP Canada Value Proposition

What and who we know

- Knowledge and networks to capital market participants and private and public sector P3 practitioners

Project experience

- Practical and technical project experience

Providing incentives and support

- P3 Canada Fund
- Project Development Fund

- More P3 projects that produce value for money with viable and competitive results from the market.



Supporting Other Levels of Government

Knowledge and Advice

- Workshops
- Outreach
- Project Development Fund

\$1.2 Billion P3 Canada Fund

- Annual investment rounds
- Merit based
- Focused on projects supporting economic and job growth

Merit Criteria

P3 Viability

Private Sector Involvement and Risk Transfer

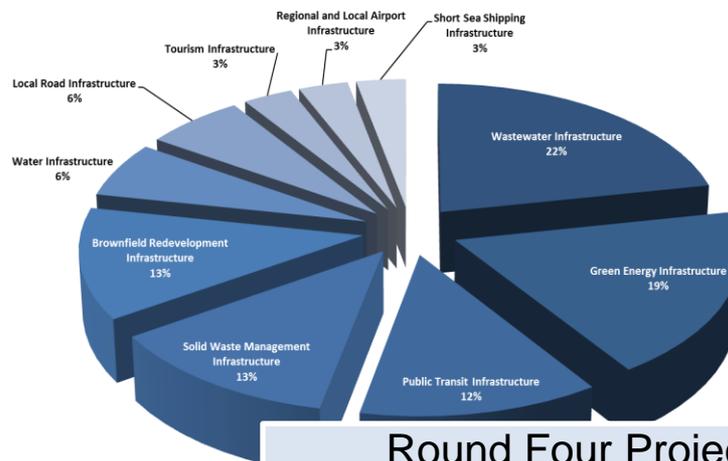
Revenue Potential

P3 Market Development Potential

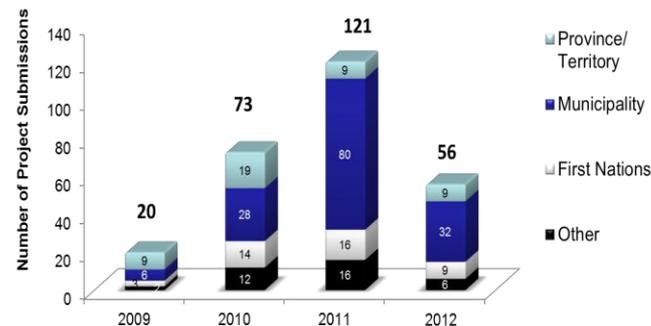
Project Readiness

P3 Canada Fund

- Growing interest
- New jurisdictions and sectors
- Supporting infrastructure – “Legacy of Learning”
- Public sector capacity/ expertise critical – key strategic focus



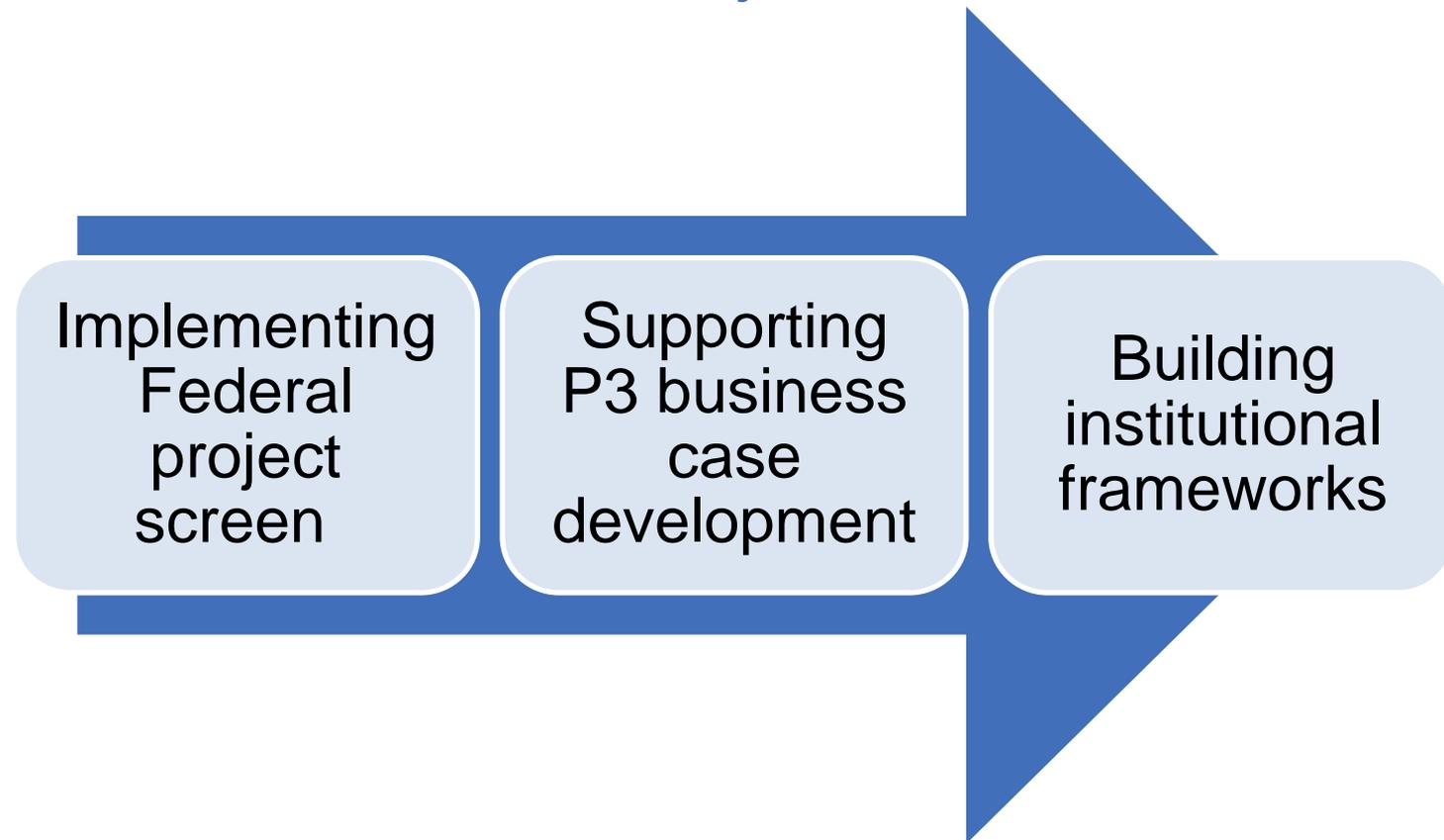
Round Four Project Submissions by Priority Sector



Project Submissions by Round



Supporting and Growing a Pipeline of Federal P3 Projects





P3s and the Federal Government

- First two projects closed
- Budget 2011 commitment to assessing large projects – applied to 5 potential projects to-date
- Government of Canada reinforced role of PPP Canada
- Agent of the Crown for federal projects
- PPP Canada tools and support rolled out to departments April
- Targeted follow-up and workshops
- Government of Canada announcement of intention to build new bridges in Montreal and Windsor-Detroit as P3s



Communication Security Establishment of Canada
Long Term Accommodation Project



Post – 2014 Consultation

Budget 2012: “...we will explore broad directions and priorities for a new plan that will focus on investments in infrastructure that support long-term economic growth and prosperity, while encouraging greater private sector involvement and increasing the use of Public-Private Partnerships where they can generate better value for taxpayers...”

Building on experience of the P3 Canada Fund and other Federal infrastructure programs (e.g. Building Canada Fund)



PPP Canada: The Road Ahead

- Expanding PPP Canada's ability to be a leading source of P3 expertise
- Developing and supporting a steady pipeline of Federal P3 projects
- Sustaining momentum with other levels of government, including investments of \$300+ million per year under the P3 Canada Fund
- Contributing to and preparing for the post 2014 Federal infrastructure plan

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